



Press release

QUESTEL and LINGWAY sign partnership agreement to develop a new patent information “Text Mining” offer in collaboration with FIST, an affiliate of CNRS and OSEO

Paris, 6 June 2007 – **QUESTEL**, a world leader in intellectual property information, and **LINGWAY**, a specialized semantic search software company announce that they have signed a technology and sales partnership agreement to develop a new “Text Mining” solution that will make the most of patent database information.

According to the terms of the agreement, **LINGWAY** will develop a powerful semantic analysis tool enabling users to extract strategic information from the patents in the **QUESTEL** database and to browse through the original source patents.

This new offer, called **LINGWAY Patent Suite**, will be available at the end of the year and marketed jointly by the two companies.

“LINGWAY Patent Suite will give users easy and rapid access to the strategic information contained in the QUESTEL databases,” says Bernard Normier, LINGWAY’s CEO.

“The new offer seamlessly integrates the Lingway solution in our patent databases and underscores our intention of providing customers with the most advanced search and text analysis technology available,” adds Charles Besson, President of QUESTEL’s Executive Board.

FIST, a pilot project

LINGWAY Patent Suite is designed mainly for patent tracking applications in National Research Institutes and large industrial companies. It will be developed in partnership with **FIST** (France Innovation Scientifique & Transfert), an affiliate of CNRS and OSEO. The FIST will serve as a pilot project for the new offer.

“We are particularly happy to be working with LINGWAY and QUESTEL in implementing a new generation of tools that will use the information available in patent databases to enhance the strategic analysis of innovative technologies,” says Benoît Jeanjean, Managing Director of **FIST**.

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About FIST www.fist.fr :

FIST, France Innovation Scientifique & Transfert, a French technology transfer company specialized in the commercialization of patented technologies, is an affiliate of CNRS and OSEO. FIST's team has expertise in intellectual property management, market analysis and negotiating licenses in all major high tech scientific fields.

FIST's broad-based know-how is the result of more than a decade of experience with the analysis of nearly 2 000 inventions and an integrated approach to the transfer of innovative technologies.

FIST has recently developed a tool enabling it to develop its knowledge of the various fields in rapidly growing markets and to track the use of the technology it licenses. The partnership with LINGWAY and QUESTEL will enhance the company's current market analysis capabilities and help it to monitor its patents in different business sectors.

About QUESTEL www.questel.com:

For over 30 years, QUESTEL has been helping manage the world's most important IP portfolios. QUESTEL offer a suite of leading-edge patent, trademark and design services to executives, researchers, and competitive intelligence professionals, and help turn their IP information into real value and enhance their organizations' competitiveness.

Known for having one of the most comprehensive collection of databases, QUESTEL also provide a wide array of tools for searching, analyzing, visualizing, evaluating, sharing results, and ordering.

About LINGWAY www.lingway.com:

LINGWAY is a software company that offers specialized search solutions based on powerful multilingual semantic tools and business-specific linguistic resources. The solutions, many of which were developed within the framework of French and European linguistic engineering projects, provide companies with search capabilities tailored to their line of business.

LINGWAY markets LINGWAY Custom Search, an integrated specialized search solution based on the LINGWAY KM semantic development platform. Lingway also offers specialized "turnkey" search solutions in 4 areas: human resources, medical applications, intellectual property and e-commerce.

LINGWAY was founded in 2001 by Bernard Normier, who is now the company's CEO, and has a staff of 25 based in Paris and Nantes. Lingway's directors hold a majority share in the company and iXcore and Questel, a minority share.

Lingway has over a hundred customers, including AFNOR (French Standardization Agency), APEC (French National Employment Agency), BNP Paribas, CNRS (French National Center for Scientific Research), INPI (French National Institute for Industrial Property), Géopost (French Postal Service subsidiary for express parcel delivery), Groupe PSA Peugeot-Citroen, MINEFI (French Ministry of the Economy, Finance and Industry), Questel, and Würth ... as well as many software companies and integrators, among them: ATOS, Cap Gemini, Ever, Exalead, Openwide, ProfilSoft and Sopra.